

## ANEXOS

### Anexo 1: Sector Laboratorios Farmacéuticos - Primeras 25 empresas (millones) <sup>1</sup>

No	Razon Social	Ventas	Acumulad o Ventas	Acumulad o Empresas	Rentabilida d sobre Ventas	Rentabilida d sobre Patrimonio	Endeudamient o	Utilida d Neta
1	TECNOQUIMICAS S. A.	827,065	9.23%	0.59%	5.29%	10.45%	37.09%	43,748
2	PRODUCTOS ROCHE S A	556,832	15.45%	1.18%	1.66%	4.22%	35.71%	9,224
3	LABORATORIOS BAXTER S.A. (SUCURSAL DE...	547,374	21.56%	1.78%	19.65%	21.79%	19.42%	107,577
4	PFIZER S.A.	472,014	26.83%	2.37%	2.80%	16.24%	75.47%	13,204
5	ABBOTT LABORATORIES DE COLOMBIA S A	437,492	31.72%	2.96%	9.27%	20.41%	19.74%	40,549
6	BAYER S A	427,573	36.49%	3.55%	9.88%	22.10%	37.50%	42,245
7	NOVARTIS DE COLOMBIA S A	361,448	40.53%	4.14%	6.43%	23.12%	40.76%	23,253
8	SANOFI – AVENTIS PHARMA S A	341,467	44.34%	4.73%	14.68%	31.01%	22.33%	50,112
9	GLAXO - SMITHKLINE	332,030	48.05%	5.33%	8.22%	15.56%	28.94%	27,291
10	PROCAPS S.A.	321,912	51.64%	5.92%	2.03%	5.26%	66.06%	6,525
11	LABORATORIOS WYETH INC	282,463	54.79%	6.51%	5.84%	30.89%	64.69%	16,494
12	MERCK S.A.	278,006	57.90%	7.10%	8.95%	23.49%	34.83%	24,880
13	SCHERING PLOUGH S A	270,019	60.91%	7.69%	10.97%	18.62%	26.24%	29,622
14	LABORATORIO FRANCO COLOMBIANO LAFRANC...	267,843	63.90%	8.28%	2.48%	7.60%	57.37%	6,655
15	GENFAR S.A.	218,536	66.34%	8.88%	5.40%	8.94%	50.55%	11,806
16	WYETH CONSUMER HEALTHCAR LTD	152,894	68.05%	9.47%	6.12%	22.40%	41.99%	9,356
17	JANSSEN CILAG	146,377	69.68%	10.06%	15.94%	64.84%	38.18%	23,337

<sup>1</sup> Ver. BPR Benchmark “Laboratorios Farmacéuticos” pg: 27

	S.A.							
18	BOEHRINGER INGELHEIM S A	130,200	71.14%	10.65%	2.81%	22.18%	76.93%	3,665
19	FROSST LABORATORIES INC	127,848	72.56%	11.24%	14.48%	52.86%	48.14%	18,508
20	JGB S.A.	124,695	73.96%	11.83%	3.11%	7.05%	36.81%	3,882
21	LABORATORIOS LA SANTE S.A.	118,031	75.27%	12.43%	0.19%	0.37%	60.26%	223
22	PHARMETIQUE S.A.	111,173	76.52%	13.02%	3.03%	4.77%	39.45%	3,373
23	COASPHARMA SAS	110,129	77.75%	13.61%	0.74%	53.16%	98.25%	820
24	LABORATORIOS SYNTHESIS LTDA Y CIA S C A	94,160	78.80%	14.20%	-4.29%	-18.63%	67.91%	(4,036)
25	GRUNENTHAL COLOMBIANA S A	89,247	79.79%	14.79%	29.30%	53.54%	19.57%	26,151

Fuente: BPR-Benchmark