

## Unidades vendidas (Año 1 y año 2)

Año 1	M1	M2	M3	M4	M5
Plomeria	10	11	11	12	13
Pintura	10	11	11	12	13
Adecuaciones	10	11	11	12	13

<b>Total</b>	<b>30</b>	<b>33</b>	<b>33</b>	<b>36</b>	<b>39</b>
--------------	-----------	-----------	-----------	-----------	-----------

Año 2	M1	M2	M3	M4	M5
Plomeria	17	17	18	18	18
Pintura	17	17	18	18	18
Adecuaciones	17	17	18	18	18

<b>Total</b>	<b>51</b>	<b>51</b>	<b>54</b>	<b>54</b>	<b>54</b>
--------------	-----------	-----------	-----------	-----------	-----------

## Precio de Venta

Defina el incremento anual	10.5%
----------------------------	-------

Producto	Año 1	Año 2		
Plomeria	\$ 100,000	\$ 110,500	\$ 250,000.00	\$ 276,250.00
Pintura	\$ 120,000	\$ 132,600	\$ 300,000.00	\$ 331,500.00
Adecuaciones	\$ 100,000	\$ 110,500	\$ 250,000.00	\$ 276,250.00

## Ingreso por ventas

Año 1	M1	M2	M3	M4	M5
Plomeria	1,000,000	1,100,000	1,100,000	1,200,000	1,300,000
Pintura	1,200,000	1,320,000	1,320,000	1,440,000	1,560,000
Adecuaciones	1,000,000	1,100,000	1,100,000	1,200,000	1,300,000

<b>Total</b>	<b>3,200,000</b>	<b>3,520,000</b>	<b>3,520,000</b>	<b>3,840,000</b>	<b>4,160,000</b>
--------------	------------------	------------------	------------------	------------------	------------------

Año 2	M1	M2	M3	M4	M5
Plomeria	1,878,500	1,878,500	1,989,000	1,989,000	1,989,000
Pintura	2,254,200	2,254,200	2,386,800	2,386,800	2,386,800
Adecuaciones	1,878,500	1,878,500	1,989,000	1,989,000	1,989,000

	<b>Total</b>	<b>6,011,200</b>	<b>6,011,200</b>	<b>6,364,800</b>	<b>6,364,800</b>	<b>6,364,800</b>
--	--------------	------------------	------------------	------------------	------------------	------------------

**Ingresos por ventas**

M6	M7	M8	M9	M10	M11	M12	Total
14	14	14	15	15	16	16	161
14	14	14	15	15	16	16	161
14	14	14	15	15	16	16	161
<b>42</b>	<b>42</b>	<b>42</b>	<b>45</b>	<b>45</b>	<b>48</b>	<b>48</b>	<b>483</b>

M6	M7	M8	M9	M10	M11	M12	Total
19	19	20	21	21	22	23	233
19	19	20	21	21	22	23	233
19	19	20	21	21	22	23	233
<b>57</b>	<b>57</b>	<b>60</b>	<b>63</b>	<b>63</b>	<b>66</b>	<b>69</b>	<b>699</b>

M6	M7	M8	M9	M10	M11	M12	Total
1,400,000	1,400,000	1,400,000	1,500,000	1,500,000	1,600,000	1,600,000	16,100,000
1,680,000	1,680,000	1,680,000	1,800,000	1,800,000	1,920,000	1,920,000	19,320,000
1,400,000	1,400,000	1,400,000	1,500,000	1,500,000	1,600,000	1,600,000	16,100,000
<b>4,480,000</b>	<b>4,480,000</b>	<b>4,480,000</b>	<b>4,800,000</b>	<b>4,800,000</b>	<b>5,120,000</b>	<b>5,120,000</b>	<b>51,520,000</b>

M6	M7	M8	M9	M10	M11	M12	Total
2,099,500	2,099,500	2,210,000	2,320,500	2,320,500	2,431,000	2,541,500	25,746,500
2,519,400	2,519,400	2,652,000	2,784,600	2,784,600	2,917,200	3,049,800	30,895,800
2,099,500	2,099,500	2,210,000	2,320,500	2,320,500	2,431,000	2,541,500	25,746,500

6,718,400	6,718,400	7,072,000	7,425,600	7,425,600	7,779,200	8,132,800	82,388,800
-----------	-----------	-----------	-----------	-----------	-----------	-----------	------------

## Unidades vendidas (Año 1 y año 2)

Año 1	M1	M2	M3	M4	M5
Pintura	3	4	5	7	8
Adecuaciones	3	4	5	7	8
0	3	4	5	7	8

<b>Total</b>	<b>9</b>	<b>12</b>	<b>15</b>	<b>21</b>	<b>24</b>
--------------	----------	-----------	-----------	-----------	-----------

Año 2	M1	M2	M3	M4	M5
Pintura	12	12	13	13	13
Adecuaciones	12	12	13	13	13
0	12	12	13	13	13

<b>Total</b>	<b>36</b>	<b>36</b>	<b>39</b>	<b>39</b>	<b>39</b>
--------------	-----------	-----------	-----------	-----------	-----------

## Precio de Venta

Defina el incremento anual	10.5%
----------------------------	-------

Producto	Año 1	Año 2		
Pintura	\$ 100,000	\$ 110,500	\$ 250,000.00	\$ 276,250.00
Adecuaciones	\$ 120,000	\$ 132,600	\$ 300,000.00	\$ 331,500.00
0	\$ 100,000	\$ 110,500	\$ 250,000.00	\$ 276,250.00

## Ingreso por ventas

Año 1	M1	M2	M3	M4	M5
Pintura	300,000	400,000	500,000	700,000	800,000
Adecuaciones	360,000	480,000	600,000	840,000	960,000
0	300,000	400,000	500,000	700,000	800,000

<b>Total</b>	<b>960,000</b>	<b>1,280,000</b>	<b>1,600,000</b>	<b>2,240,000</b>	<b>2,560,000</b>
--------------	----------------	------------------	------------------	------------------	------------------

Año 2	M1	M2	M3	M4	M5
Pintura	1,326,000	1,326,000	1,436,500	1,436,500	1,436,500
Adecuaciones	1,591,200	1,591,200	1,723,800	1,723,800	1,723,800
0	1,326,000	1,326,000	1,436,500	1,436,500	1,436,500

Total	4,243,200	4,243,200	4,596,800	4,596,800	4,596,800
-------	-----------	-----------	-----------	-----------	-----------

## Ingresos por ventas

M6	M7	M8	M9	M10	M11	M12	Total
8	9	9	10	11	11	11	96
8	9	9	10	11	11	11	96
8	9	9	10	11	11	11	96

<b>24</b>	<b>27</b>	<b>27</b>	<b>30</b>	<b>33</b>	<b>33</b>	<b>33</b>	<b>288</b>
-----------	-----------	-----------	-----------	-----------	-----------	-----------	------------

M6	M7	M8	M9	M10	M11	M12	Total
14	14	14	15	15	16	16	167
14	14	14	15	15	16	16	167
14	14	14	15	15	16	16	167

<b>42</b>	<b>42</b>	<b>42</b>	<b>45</b>	<b>45</b>	<b>48</b>	<b>48</b>	<b>501</b>
-----------	-----------	-----------	-----------	-----------	-----------	-----------	------------

M6	M7	M8	M9	M10	M11	M12	Total
800,000	900,000	900,000	1,000,000	1,100,000	1,100,000	1,100,000	9,600,000
960,000	1,080,000	1,080,000	1,200,000	1,320,000	1,320,000	1,320,000	11,520,000
800,000	900,000	900,000	1,000,000	1,100,000	1,100,000	1,100,000	9,600,000

<b>2,560,000</b>	<b>2,880,000</b>	<b>2,880,000</b>	<b>3,200,000</b>	<b>3,520,000</b>	<b>3,520,000</b>	<b>3,520,000</b>	<b>30,720,000</b>
------------------	------------------	------------------	------------------	------------------	------------------	------------------	-------------------

M6	M7	M8	M9	M10	M11	M12	Total
1,547,000	1,547,000	1,547,000	1,657,500	1,657,500	1,768,000	1,768,000	18,453,500
1,856,400	1,856,400	1,856,400	1,989,000	1,989,000	2,121,600	2,121,600	22,144,200
1,547,000	1,547,000	1,547,000	1,657,500	1,657,500	1,768,000	1,768,000	18,453,500

4,950,400	4,950,400	4,950,400	5,304,000	5,304,000	5,657,600	5,657,600	59,051,200
-----------	-----------	-----------	-----------	-----------	-----------	-----------	------------

## Unidades vendidas (Año 1 y año 2)

Año 1	M1	M2	M3	M4	M5
Plomeria	14	15	15	16	17
Pintura	14	15	15	16	17
Adecuaciones	14	15	15	16	17

<b>Total</b>	<b>42</b>	<b>45</b>	<b>45</b>	<b>48</b>	<b>51</b>
--------------	-----------	-----------	-----------	-----------	-----------

Año 2	M1	M2	M3	M4	M5
Plomeria	20	20	21	21	21
Pintura	20	20	21	21	21
Adecuaciones	20	20	21	21	21

<b>Total</b>	<b>60</b>	<b>60</b>	<b>63</b>	<b>63</b>	<b>63</b>
--------------	-----------	-----------	-----------	-----------	-----------

## Precio de Venta

Defina el incremento anual	10.5%
----------------------------	-------

Producto	Año 1	Año 2		
Plomeria	\$ 100,000	\$ 110,500	\$ 250,000.00	\$ 276,250.00
Pintura	\$ 120,000	\$ 132,600	\$ 300,000.00	\$ 331,500.00
Adecuaciones	\$ 100,000	\$ 110,500	\$ 250,000.00	\$ 276,250.00

## Ingreso por ventas

Año 1	M1	M2	M3	M4	M5
Plomeria	1,400,000	1,500,000	1,500,000	1,600,000	1,700,000
Pintura	1,680,000	1,800,000	1,800,000	1,920,000	2,040,000
Adecuaciones	1,400,000	1,500,000	1,500,000	1,600,000	1,700,000

<b>Total</b>	<b>4,480,000</b>	<b>4,800,000</b>	<b>4,800,000</b>	<b>5,120,000</b>	<b>5,440,000</b>
--------------	------------------	------------------	------------------	------------------	------------------

Año 2	M1	M2	M3	M4	M5
Plomeria	2,210,000	2,210,000	2,320,500	2,320,500	2,320,500
Pintura	2,652,000	2,652,000	2,784,600	2,784,600	2,784,600
Adecuaciones	2,210,000	2,210,000	2,320,500	2,320,500	2,320,500

	<b>Total</b>	<b>7,072,000</b>	<b>7,072,000</b>	<b>7,425,600</b>	<b>7,425,600</b>	<b>7,425,600</b>
--	--------------	------------------	------------------	------------------	------------------	------------------

0

M6	M7	M8	M9	M10	M11	M12	Total
17	17	18	18	19	19	20	205
17	17	18	18	19	19	20	205
17	17	18	18	19	19	20	205

51	51	54	54	57	57	60	615
----	----	----	----	----	----	----	-----

M6	M7	M8	M9	M10	M11	M12	Total
22	22	23	24	24	25	25	268
22	22	23	24	24	25	25	268
22	22	23	24	24	25	25	268

66	66	69	72	72	75	75	804
----	----	----	----	----	----	----	-----

M6	M7	M8	M9	M10	M11	M12	Total
1,700,000	1,700,000	1,800,000	1,800,000	1,900,000	1,900,000	2,000,000	20,500,000
2,040,000	2,040,000	2,160,000	2,160,000	2,280,000	2,280,000	2,400,000	24,600,000
1,700,000	1,700,000	1,800,000	1,800,000	1,900,000	1,900,000	2,000,000	20,500,000

5,440,000	5,440,000	5,760,000	5,760,000	6,080,000	6,080,000	6,400,000	65,600,000
-----------	-----------	-----------	-----------	-----------	-----------	-----------	------------

M6	M7	M8	M9	M10	M11	M12	Total
2,431,000	2,431,000	2,541,500	2,652,000	2,652,000	2,762,500	2,762,500	29,614,000
2,917,200	2,917,200	3,049,800	3,182,400	3,182,400	3,315,000	3,315,000	35,536,800
2,431,000	2,431,000	2,541,500	2,652,000	2,652,000	2,762,500	2,762,500	29,614,000

7,779,200	7,779,200	8,132,800	8,486,400	8,486,400	8,840,000	8,840,000	94,764,800
-----------	-----------	-----------	-----------	-----------	-----------	-----------	------------



