APPENDICES

Appendix 1: Trade in Chile and Mexico

| Chile | Trade | | | Exp | oorts | Imports | |
|--------------------------------------|-----------|--------|----------|----------|--------|------------|--------|
| USD Millions 2010 Constant prices | Value | Growth | net | Value | Growth | Value | Growth |
| Average | \$55,304 | 6.6% | \$9,989 | \$32,647 | 7% | \$(22,658) | 7% |
| Average Before OECD Process | \$35,339 | 7.3% | \$9,270 | \$22,305 | 8% | \$(13,034) | 8% |
| Average After OECD Process | \$159,566 | 3.0% | \$13,740 | \$86,653 | 1% | \$(72,913) | 5% |
| Average Before OECD Membership | \$41,825 | 6.9% | \$10,150 | \$25,988 | 7% | \$(15,838) | 7% |
| Average after OECD Membership | \$167,629 | 3.7% | \$8,647 | \$88,138 | 2% | \$(79,491) | 7% |
| 1970-1974 | \$10,085 | 4.1% | \$(919) | \$4,583 | 7% | \$(5,502) | 2% |
| 1975-1979 | \$13,257 | 10.0% | \$3,390 | \$8,323 | 13% | \$(4,933) | 8% |
| 1980-1984 | \$18,958 | 1.6% | \$4,470 | \$11,714 | 3% | \$(7,244) | 0% |
| 1985-1989 | \$23,322 | 10.3% | \$9,029 | \$16,176 | 10% | \$(7,147) | 11% |
| 1990-1994 | \$40,616 | 10.6% | \$13,770 | \$27,193 | 10% | \$(13,423) | 12% |
| 1995-1999 | \$68,870 | 9.3% | \$18,486 | \$43,678 | 9% | \$(25,192) | 9% |
| 2000-2004 | \$91,965 | 7.5% | \$27,624 | \$59,794 | 7% | \$(32,170) | 9% |
| 2005-2009 | \$138,664 | 5.9% | \$23,407 | \$81,036 | 3% | \$(57,628) | 11% |
| 2010-2015 | \$170,817 | 2.2% | \$7,596 | \$89,206 | 2% | \$(81,611) | 3% |

| Mexico | Trade | | | Exp | orts | Imports | |
|------------------------|-----------|--------------|------------|------------------|--------|---------------------|-------------|
| USD Millions | Value | Growth | net | Value | Growth | Value | Growth |
| 2010 Constant prices | 0011006 | 00/ | 0(112) | \$100.110 | 00/ | A(100 074) | 00/ |
| Average | \$244,396 | 8% | \$(113) | \$122,142 | 9% | \$(122,254) | 8% |
| Average Before | \$69,235 | 9% | \$(3,936) | \$32,650 | 11% | \$(36,585) | 9% |
| OECD Process | \$67,233 | <i>J</i> / 0 | Φ(3,730) | \$52,050 | 11/0 | \$(50,505) | <i>J7</i> 0 |
| Average After | \$536,331 | 7% | \$6,259 | \$271.205 | 6% | ¢(265 026) | 7% |
| OECD Process | \$330,331 | / 70 | \$0,239 | \$271,295 | 070 | \$(265,036) | / 70 |
| Average Before | 064566 | 00/ | Φ(4.420) | Φ 2 0.060 | 110/ | Φ(3.4.40 0) | 00/ |
| OECD Membership | \$64,566 | 9% | \$(4,430) | \$30,068 | 11% | \$(34,498) | 8% |
| Average after | ¢450 010 | 00/ | ¢11 205 | ¢221 012 | 70/ | ¢(210.007) | 00/ |
| OECD Membership | \$450,818 | 8% | \$11,205 | \$231,012 | 7% | \$(219,807) | 9% |
| 1970-1974 | \$37,836 | 10% | \$(13,745) | \$12,046 | 6% | \$(25,790) | 11% |
| 1975-1979 | \$50,302 | 7% | \$(13,119) | \$18,591 | 14% | \$(31,710) | 5% |
| 1980-1984 | \$84,672 | 6% | \$(1,443) | \$41,614 | 15% | \$(43,058) | 0% |
| 1985-1989 | \$95,503 | 7% | \$15,817 | \$55,660 | 4% | \$(39,843) | 13% |
| 1990-1994 | \$172,250 | 14% | \$1,640 | \$86,945 | 15% | \$(85,305) | 15% |
| 1995-1999 | \$317,290 | 12% | \$44,598 | \$180,944 | 12% | \$(136,346) | 13% |
| 2000-2004 | \$462,813 | 5% | \$7,625 | \$235,219 | 4% | \$(227,594) | 7% |
| 2005-2009 | \$589,237 | 5% | \$(13,914) | \$287,661 | 4% | \$(301,575) | 5% |
| 2010-2015 | \$765,402 | 6% | \$(9,238) | \$378,082 | 6% | \$(387,320) | 5% |

| Chile USD Millions | Gross | | Net | | Service | | Service | |
|-----------------------|----------|--------|-----------|--------|----------|--------|----------|--------|
| 2010 prices | Trade | Growth | Trade | Growth | exports | Growth | imports | Growth |
| Average | \$12,238 | 5% | \$(1,134) | -4% | \$5,552 | 6% | \$6,686 | 5% |
| Before OECD | \$8,397 | 6% | \$(687) | -13% | \$3,855 | 7% | \$4,542 | 6% |
| Process | | | | | | | | |
| After OECD | \$23,764 | 3% | \$(2,475) | 24% | \$10,644 | 2% | \$13,120 | 5% |
| Process | | | | | | | | |
| Before OECD | \$9,627 | 6% | \$(758) | -7% | \$4,435 | 6% | \$5,192 | 6% |
| Membership | | | | | | | | |
| After OECD | \$25,297 | 3% | \$(3,017) | 12% | \$11,140 | 2% | \$14,157 | 4% |
| Membership | | | | | | | | |
| 1980-1984 | \$4,903 | -3% | \$(950) | 13% | \$1,976 | -6% | \$2,926 | -1% |
| 1985-1989 | \$4,417 | 11% | \$(822) | -1% | \$1,797 | 17% | \$2,619 | 9% |
| 1990-1994 | \$6,905 | 8% | \$(215) | -158% | \$3,345 | 10% | \$3,560 | 6% |
| 1995-1999 | \$10,188 | 6% | \$(497) | 81% | \$4,846 | 5% | \$5,342 | 8% |
| 2000-2004 | \$12,152 | 6% | \$(935) | -1% | \$5,609 | 7% | \$6,543 | 6% |
| 2005-2009 | \$19,196 | 6% | \$(1,128) | 24% | \$9,034 | 6% | \$10,162 | 7% |
| 2010-2015 | \$25,297 | 3% | \$(3,017) | 12% | \$11,140 | 2% | \$14,157 | 4% |

| Mexico | | | | | | | | |
|---------------------|-----------------|--------|-------------------|--------|----------|-------------|----------|--------|
| USD Millions | Gross | | Net | | Service | | Service | |
| 2010 Prices | Trade | Growth | Trade | Growth | exports | Growth | imports | Growth |
| Average | \$35,095 | 2% | \$(2,814) | 5% | \$16,140 | 2% | \$18,955 | 3% |
| Before OECD | \$26,685 | 3% | \$1,164 | -2% | \$13,925 | 3% | \$12,760 | 4% |
| Process | | | | | | | | |
| After OECD | \$40,447 | 2% | \$(5,346) | 9% | \$17,550 | 1% | \$22,896 | 3% |
| Process | | | | | | | | |
| Before OECD | \$27,573 | 4% | \$1,369 | -2% | \$14,471 | 3% | \$13,102 | 4% |
| Membership | | | | | | | | |
| After OECD | \$40,467 | 2% | \$(5,802) | 9% | \$17,333 | 1% | \$23,135 | 3% |
| Membership | | | | | | | | |
| 1000 1004 | Ф ЭЭ 425 | 407 | Φ(1. 5 (4) | 470/ | ¢10.026 | 50 / | ¢12 400 | 20/ |
| 1980-1984 | \$23,435 | -4% | \$(1,564) | -47% | \$10,936 | -5% | \$12,499 | -2% |
| 1985-1989 | \$22,606 | 7% | \$2,449 | 32% | \$12,527 | 8% | \$10,078 | 6% |
| 1990-1994 | \$36,680 | 7% | \$3,220 | 8% | \$19,950 | 7% | \$16,730 | 8% |
| 1995-1999 | \$34,415 | -3% | \$4,059 | 17% | \$19,237 | -5% | \$15,178 | 1% |
| 2000-2004 | \$36,830 | 4% | \$(6,143) | 18% | \$15,344 | 2% | \$21,486 | 5% |
| 2005-2009 | \$42,600 | 1% | \$(8,495) | 6% | \$17,052 | 0% | \$25,548 | 2% |
| 2010-2015 | \$46,766 | 4% | | -1% | \$17,637 | 6% | \$29,128 | 3% |
| | | | \$(11,491) | | | | | |

Developed with data from World Bank national accounts data, and OECD National Accounts data files. The growth is calculated as the percentage difference between the value of the current year and the previous one. The average is simple.

Appendix 2: FDI in Mexico and Chile

| Foreign direct investment, | Chile | Chile | | Mexico | | Colombia | |
|----------------------------|----------|---------|----------|---------|----------|----------|--|
| net inflows (BoP, Constant | Average | Average | Average | Average | Average | Average | |
| 2010 US\$) | Value | Change | Value | Change | Value | Change | |
| 1980 - 2015 | \$7,206 | 9.5% | \$16,440 | 6.1% | \$4,721 | 9.8% | |
| Before OECD Process | \$3,477 | 11.0% | \$4,344 | 4.4% | \$3,792 | 9.7% | |
| After OECD Process | \$18,393 | 4.6% | \$24,091 | 7.1% | \$13,775 | 10.4% | |
| Before OECD Membership | \$4,513 | 10.2% | \$5,013 | 10.1% | \$- | 0.0% | |
| After OECD Membership | \$20,668 | 6.1% | \$24,521 | 3.2% | \$- | 0.0% | |

| | Period Average | Change between Periods | Period Average | Change between Periods | Period Average | Change between Periods |
|-----------|-------------------|------------------------------|-------------------|------------------------------|-------------------|------------------------------|
| 1980-1984 | \$494 | | \$4,376 | | \$773 | |
| 1985-1989 | \$1,181 | 139.1% | \$3,340 | -23.7% | \$951 | 23.0% |
| 1990-1994 | \$1,709 | 44.7% | \$7,665 | 129.5% | \$1,160 | 22.0% |
| 1995-1999 | \$6,837 | 300.1% | \$15,099 | 97.0% | \$3,632 | 213.1% |
| 2000-2004 | \$5,458 | -20.2% | \$27,429 | 81.7% | \$2,834 | -22.0% |
| 2005-2009 | \$11,401 | 108.9% | \$26,613 | -3.0% | \$9,324 | 229.0% |
| 2010-2015 | \$19,579 | 71.7% | \$26,789 | 0.7% | \$12,101 | 29.8% |

Data from the International Monetary Fund, Balance of Payments Statistics Yearbook and data files.

| Foreign direct investment, net outflows | Chile | Mexico | Colombia | |
|---|---------------|---------------|---------------|--|
| (BoP, constant 2010 US\$) | Average Value | Average Value | Average Value | |
| 1980 - 2015 | \$3,643 | \$3,756 | \$1,384 | |
| Before OECD Process | \$1,036 | \$188 | \$1,033 | |
| After OECD Process | \$11,463 | \$6,019 | \$4,917 | |
| Before OECD Membership | \$1,539 | \$267 | | |
| After OECD Membership | \$14,162 | \$6,236 | | |

| | Period Average | Period Average | Period Average |
|-----------|----------------|----------------|----------------|
| 1980-1984 | \$21 | \$60 | \$123 |
| 1985-1989 | \$11 | \$228 | \$46 |
| 1990-1994 | \$525 | \$565 | \$134 |
| 1995-1999 | \$1,908 | \$1,057 | \$599 |
| 2000-2004 | \$2,186 | \$2,666 | \$551 |
| 2005-2009 | \$4,584 | \$6,552 | \$2,931 |
| 2010-2015 | \$13,184 | \$12,758 | \$4,493 |

Appendix 3: Insurance and financial services flows

| Insurance and financial | Ch | Chile | | Mexico | | mbia |
|-------------------------|------------------|-------------------|------------------|-------------------|------------------|-------------------|
| services Exports | Average Value | Average Change | Average Value | Average Change | Average Value | Average Change |
| 1980 - 2015 | \$255 | 7.0% | \$1,320 | 3.2% | \$152 | -3.1% |
| Before OECD Process | \$123 | 5.3% | \$761 | -0.9% | \$159 | -3.5% |
| After OECD Process | \$651 | 13.0% | \$1,683 | 5.9% | \$67 | -0.8% |
| Before OECD Membership | \$150 | 7.4% | \$771 | 0.0% | | |
| After OECD Membership | \$782 | 4.7% | \$1,720 | 5.6% | | |

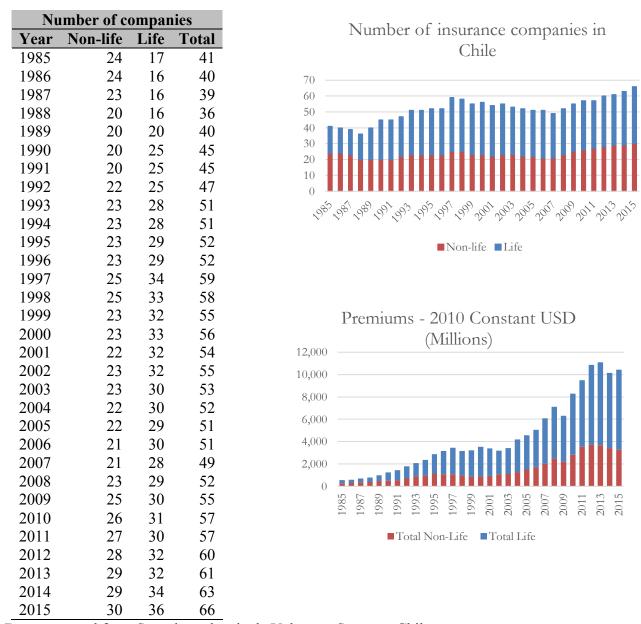
| | Period Average | Change between Periods | Period Average | Change between Periods | Period Average | Change between Periods |
|-----------|-------------------|------------------------------|-------------------|------------------------------|-------------------|------------------------------|
| 1980-1984 | \$39 | | \$896 | | \$223 | |
| 1985-1989 | \$87 | 123.6% | \$643 | -28.3% | \$226 | 1.2% |
| 1990-1994 | \$99 | 14.6% | \$745 | 15.9% | \$297 | 31.6% |
| 1995-1999 | \$180 | 81.5% | \$966 | 29.7% | \$135 | -54.7% |
| 2000-2004 | \$166 | -8.0% | \$1,528 | 58.1% | \$64 | -52.8% |
| 2005-2009 | \$326 | 96.3% | \$1,759 | 15.2% | \$66 | 3.7% |
| 2010-2015 | \$753 | 131.3% | \$2,353 | 33.7% | \$64 | -2.6% |

| Insurance and financial services | Chile | | Mexico | | Colombia | |
|----------------------------------|------------------|-------------------|------------------|-------------------|------------------|-------------------|
| imports | Average Value | Average Change | Average Value | Average Change | Average Value | Average Change |
| 1980 - 2015 | \$663 | 9.1% | \$2,416 | 3.9% | \$646 | 4.7% |
| Before OECD Process | \$296 | 9.4% | \$1,015 | 3.3% | \$564 | 5.3% |
| After OECD Process | \$1,766 | 8.1% | \$3,308 | 4.3% | \$1,438 | 0.5% |
| Before OECD Membership | \$399 | 11.2% | \$1,069 | 4.0% | | |
| After OECD Membership | \$1,986 | -1.2% | \$3,376 | 3.9% | | |

| | Period Average | Change between Periods | Period Average | Change between Periods | Period Average | Change between Periods |
|-----------|-------------------|------------------------------|-------------------|------------------------------|-------------------|------------------------------|
| 1980-1984 | \$55 | | \$1,137 | | \$305 | |
| 1985-1989 | \$98 | 79.5% | \$785 | -31.0% | \$346 | 13.3% |
| 1990-1994 | \$116 | 18.3% | \$1,291 | 64.6% | \$371 | 7.2% |
| 1995-1999 | \$351 | 202.9% | \$3,153 | 144.2% | \$515 | 38.6% |
| 2000-2004 | \$660 | 88.0% | \$2,968 | -5.9% | \$656 | 27.5% |
| 2005-2009 | \$1,115 | 69.0% | \$3,082 | 3.8% | \$796 | 21.4% |
| 2010-2015 | \$1,969 | 76.6% | \$4,077 | 32.3% | \$1,333 | 67.3% |

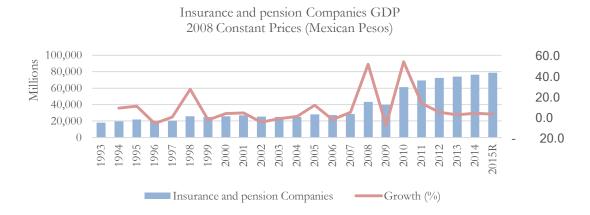
.

Appendix 4: Insurance market evolution in Chile

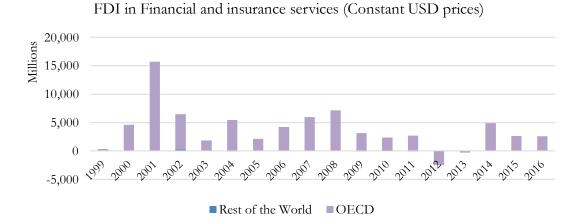


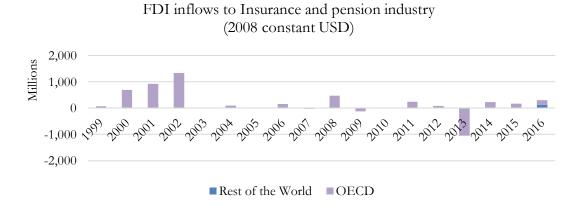
Data extracted from Superintendencia de Valores y Seguros. Chile.

Appendix 5 Insurance sector in Mexico



Built with data from the national institute for statistics and geography of Mexico (INEGI)





Built with data from Economy Secretary of the Mexican Government.