

Anexo B

| | Mes | Mes | Mes | Mes | Mes | Mes | Mes | Mes | Mes | Mes | Mes | Mes | Año |
|---|--------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|
| Flujo de Tesorería | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1 (2019) |
| Ingresos | \$0 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$29,700,000 |
| Cartera Mes | | | | | | | | | | | | | \$0 |
| Cartera Recuperada | | | | | | | | | | | | | |
| Total Ingresos | \$0 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$2,700,000 | \$29,700,000 |
| Materia Prima | | | | | | | | | | | | | |
| Inventario Inicial Almendras | \$0 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$0 |
| Inventario Inicial Miel | \$0 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$0 |
| Inventario Inicial Envases | \$0 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$0 |
| Inventario Inicial Etiquetas | \$0 | \$178,950 | \$148,520 | \$118,090 | \$87,660 | \$57,230 | \$57,230 | \$57,230 | \$57,230 | \$57,230 | \$57,230 | \$57,230 | \$0 |
| Compras Mes Almendras | \$390,000 | \$824,850 | \$824,850 | \$824,850 | \$824,850 | \$824,850 | \$824,850 | \$824,850 | \$824,850 | \$824,850 | \$824,850 | \$824,850 | \$9,463,350 |
| Compras Mes Miel | \$25,000 | \$26,471 | \$26,471 | \$26,471 | \$26,471 | \$26,471 | \$26,471 | \$26,471 | \$26,471 | \$26,471 | \$26,471 | \$26,471 | \$316,176 |
| Compras Mes Envases | \$102,000 | \$127,500 | \$127,500 | \$127,500 | \$127,500 | \$127,500 | \$127,500 | \$127,500 | \$127,500 | \$127,500 | \$127,500 | \$127,500 | \$1,504,500 |
| Compras Mes Etiquetas | \$178,950 | \$0 | \$0 | \$0 | \$0 | \$32,220 | \$64,440 | \$64,440 | \$64,440 | \$64,440 | \$64,440 | \$64,440 | \$597,810 |
| Inventario Final Almendras | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 | \$390,000 |
| Inventario Final Miel | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 |
| Inventario Final Envases | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 | \$102,000 |
| Inventario Final Etiquetas | \$178,950 | \$148,520 | \$118,090 | \$87,660 | \$57,230 | \$57,230 | \$57,230 | \$57,230 | \$57,230 | \$57,230 | \$57,230 | \$57,230 | \$57,230 |
| Mano de Obra (Incluyendo Prestaciones) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Costos Directos de Producción | | | | | | | | | | | | | |
| Costo de Producción (Alianza con Maquilador) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$220,000 | \$220,000 | \$220,000 | \$220,000 | \$220,000 | \$220,000 | \$1,320,000 |
| Egresos Operativos | | | | | | | | | | | | | |
| Egreso por Distribución (Gasolina) | \$0 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$1,100,000 |
| Total Egresos Operativos | \$695,950 | \$1,078,821 | \$1,078,821 | \$1,078,821 | \$1,078,821 | \$1,111,041 | \$1,363,261 | \$1,363,261 | \$1,363,261 | \$1,363,261 | \$1,363,261 | \$1,363,261 | \$14,301,836 |
| Flujo de Caja Neto Operativo | -\$695,950 | \$1,621,179 | \$1,621,179 | \$1,621,179 | \$1,621,179 | \$1,588,959 | \$1,336,739 | \$1,336,739 | \$1,336,739 | \$1,336,739 | \$1,336,739 | \$1,336,739 | \$15,398,164 |
| Egresos No Operacionales (Marketing y Legales Constitución de la Empr | \$0 | \$800,000 | \$0 | \$0 | \$0 | \$0 | \$2,000,000 | \$1,500,000 | \$300,000 | \$300,000 | \$300,000 | \$300,000 | \$5,500,000 |
| Activos Fijos Amortizables | \$1,400,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,400,000 |
| Total Egreso No Operacional | \$1,400,000 | \$800,000 | \$0 | \$0 | \$0 | \$0 | \$2,000,000 | \$1,500,000 | \$300,000 | \$300,000 | \$300,000 | \$300,000 | \$6,900,000 |
| Caja Incluyendo Egreso No Operacional | -\$2,095,950 | \$821,179 | \$1,621,179 | \$1,621,179 | \$1,621,179 | \$1,588,959 | -\$663,261 | -\$163,261 | \$1,036,739 | \$1,036,739 | \$1,036,739 | \$1,036,739 | \$8,498,164 |
| Aportes Socios | \$4,000,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,000,000 |
| Dividendos (Deudas con Accionistas) | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,690,040 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,964,994 | \$3,655,034 |
| Créditos Obtenidos | \$1,400,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,400,000 |
| Subtotal Ingresos Financieros | \$5,400,000 | \$0 | \$0 | \$0 | \$0 | -\$1,690,040 | \$0 | \$0 | \$0 | \$0 | \$0 | -\$1,964,994 | |
| Intereses | \$0 | \$13,300 | \$12,147 | \$10,984 | \$9,809 | \$8,623 | \$7,426 | \$6,217 | \$4,997 | \$3,766 | \$2,522 | \$1,267 | \$81,057 |
| Capital | \$0 | \$121,342 | \$122,494 | \$123,658 | \$124,833 | \$126,019 | \$127,216 | \$128,424 | \$129,644 | \$130,876 | \$132,119 | \$133,375 | \$1,400,000 |
| Total Egresos Financieros | \$0 | \$134,642 | \$134,642 | \$134,642 | \$134,642 | \$134,642 | \$134,642 | \$134,642 | \$134,642 | \$134,642 | \$134,642 | \$134,642 | \$1,481,057 |
| Caja del Periodo | \$3,304,050 | \$686,538 | \$1,486,538 | \$1,486,538 | \$1,486,538 | -\$235,722 | -\$797,902 | -\$297,902 | \$902,098 | \$902,098 | \$902,098 | -\$1,062,896 | \$8,762,072 |
| Caja Inicial | \$0 | \$3,304,050 | \$3,990,588 | \$5,477,126 | \$6,963,664 | \$8,450,201 | \$8,214,479 | \$7,416,577 | \$7,118,675 | \$8,020,772 | \$8,922,870 | \$9,824,968 | \$77,703,969 |
| Caja Neta Acumulada | \$3,304,050 | \$3,990,588 | \$5,477,126 | \$6,963,664 | \$8,450,201 | \$8,214,479 | \$7,416,577 | \$7,118,675 | \$8,020,772 | \$8,922,870 | \$9,824,968 | \$8,762,072 | |
| Impuestos | | | | | | | | | | | | | |
| Impuesto a la Renta | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Impuestos | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Caja del Periodo Después de Impuestos | \$3,304,050 | \$686,538 | \$1,486,538 | \$1,486,538 | \$1,486,538 | -\$235,722 | -\$797,902 | -\$297,902 | \$902,098 | \$902,098 | \$902,098 | -\$1,062,896 | \$8,762,072 |
| Caja Inicial | \$0 | \$3,304,050 | \$3,990,588 | \$5,477,126 | \$6,963,664 | \$8,450,201 | \$8,214,479 | \$7,416,577 | \$7,118,675 | \$8,020,772 | \$8,922,870 | \$9,824,968 | \$77,703,969 |
| Caja Neta Acumulada Después de Impuestos | \$3,304,050 | \$3,990,588 | \$5,477,126 | \$6,963,664 | \$8,450,201 | \$8,214,479 | \$7,416,577 | \$7,118,675 | \$8,020,772 | \$8,922,870 | \$9,824,968 | \$8,762,072 | |

